

Vallerie Service Company, LLC

1. **Awarded special item numbers:** 411-2, Supplemental Rental Vehicles
451-99, New Services
2. **Awarded Prices/Discounts:** Vallerie Service Company, LLC d/b/a Vallerie Trailer and Container Service is awarded the following services:

All prices include the .75% IFF

SIN 411-2, Rental Supplement Vehicles					
Road Trailers**	1 week	1 month	2 months	3 months	12+ Months
45' (Roll up doors)	\$85	\$170	\$160	\$150	\$140
48' x 96"	\$110	\$225	\$200	\$175	\$165
48' x 102"	\$135	\$275	\$250	\$225	\$215
53' x 102"	\$150	\$300	\$275	\$250	\$240

All Prices include the .75% IFF

SIN 451-99, New Services				
Storage Trailers*	1 month	2 months	3 months	12+ months
40'	\$90	\$80	\$70	\$65
45' w/swing doors	\$95	\$85	\$75	\$70
45' w/roll up doors	\$105	\$95	\$85	\$80
48' x 96"	\$115	\$105	\$95	\$85
48' x 102"	\$125	\$115	\$105	\$95
Storage Containers*				
20'	\$105	\$85	\$70	\$60
40'	\$125	\$95	\$80	\$70

* Minimum 1 month rental term for storage trailers and containers

** Additional Mileage charges applicable to road trailers (payable upon return)

- Dry Freight Vans used in regional transport are subject to a \$.02 per mile mileage charge.
- Dry Freight Vans used in recycling or nation-wide transport are subject to a \$.03 per mile mileage charge.
- For "net leased" road trailers, tire and brake wear will be measured by a tire-depth gauge and charged by the 32nd.

The rates include "standard maintenance" which includes (i) maintenance for normal wear and tear and (ii) the performance of an annual inspection (in accordance with FHWA guidelines) as required by DOT and the repair of any defects discovered during such inspection. "Standard maintenance" does not include, and the customer shall bear the cost of a) repairing damage to VSC's equipment caused by the customer's negligence, excessive use or misuse of VSC's equipment, (b) repairing road trailers damaged by road hazards (including, but not limited to, tire blow-outs and flats), (c) road service to repair defects that should have been discovered by customer's driver during his/her standard pre-trip inspection and repaired prior to any such road trip and (d) consumables, such as light bulbs and fluids, as needed while the equipment is in the customer's possession.

24-hour road service is available for an additional cost determined at the time needed.

The above rates do not include delivery, removal and relocations charges.

Charges for deliveries, removal and other relocation services:

- Normal deliveries and removals (made during “normal business hours” of 8:00 am – 4:30 pm) are billable at the rate of \$85 per hour calculated “port to port” (e.g. from the time VSC’s driver leaves its Baltimore, MD locations until the time its driver returns).
- After-hours, weekend and other urgent or emergency deliveries and removals are billable at the rate of \$125 per hour calculated “port to port”.
- Concessions for pricing on deliveries and removals made on a case by case basis; consideration factors include anticipated demurrage, whether or not deliveries are required during peak/high traffic times, proximity of the delivery point to VSC and proximity and convenience to other scheduled deliveries.

3. The following documents are incorporated into this award:

- Vallerie Services Company, LLC email dated 5/12/10.

4. **OPTION YEAR PRICING**

As award to Vallerie Service Company, LLC d/b/a Vallerie Trailer and Container Service will be based upon discounts from a published commercial pricelist, Clause 552.216-70, Economic Price Adjustment-FSS Multiple Award Schedule Contracts (Sep 1999) will apply.

5. **PRICE REDUCTION CLAUSE::**

For the purposes of the price reduction clause, 551.238-7, the Government has established All Commercial Customers as the Most Favored Customers (MFC).

6. **PROMPT PAYMENT DISCOUNT:**

7. **FOB:** Destination

8. **MINIMUM ORDER:** \$50.00

9. **MAXIMUM ORDER:** \$1,000,000 for orders above the maximum order, customers are required to seek further price reductions.

10. **CONTRACT PERIOD:** Date of Award through five years from date of award, with three five-year option periods.

11. Task Orders are Firm Fixed Price preferred.

12. The Contractor agrees to remit the Industrial Funding Fee and Sales Reporting under this contract pursuant to contract clause 552.238-74.

13. All other terms and conditions remain unchanged.